Chapter 1

Introduction
1.1 A Winning Concept

A. The FIVB

The FIVB is the International governing body for Volleyball and Beach Volleyball and handles the management and communication of the sport in all its forms throughout the world. Founded in Paris in 1947 by representatives of 11 countries, the FIVB headquarters remained in Paris under its founding President Mr. Paul Louis until 1986, when the World Congress decided to move the FIVB to Lausanne and elected President Dr. Ruben Acosta H. The latter remained in charge until August 24, 2008, when he handed over the Presidency to Mr. Jizhong Wei through a ceremony held in Beijing, following the decision of the 31st FIVB World Congress in Dubai.

The FIVB is the International governing body for Volleyball and Beach Volleyball and their respective disciplines. The FIVB is governed by its own Constitution, Code of Conduct and Regulations under Swiss law. The FIVB is an international non-governmental non-profit organization, composed of its affiliated NFs which have freely and voluntarily joined the FIVB in order to administer and govern worldwide the sport of Volleyball (including Beach Volleyball and Park Volley) and all of its disciplines for the benefit of its athletes and spectators.

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C. The growth plan to increase the commercial value of the sport

The FIVB's main goal is to further develop Beach Volleyball through the implementation of a growth plan in order to guarantee top quality, and ensure a positive impact leading towards its finalization in 2012 and onwards. Beach Volleyball means creativity, surprise, technique and the freedom of playing in deep contact with nature (you only need sand, a ball and a net) where the personality and the instinct of each athlete should come out. Beach Volleyball is also an expression of performances, fashion, style, beauty, joy of life and clean environment. The FIVB is currently studying powerful development programs involving National Volleyball Federations at any level and all Confederations.

The main goal of the Growth Plan is to increase the commercial value of the Beach Volleyball properties and to provide support to NFs and Promoters willing to develop their own properties with the aim to grow the sport at all levels and fulfill their respective budget requirements as well as provide a large exposure to the sport through all possible means such as new media, TV channels, newspapers, magazines, etc.

The main objectives of the Growth Plan are the following:
- Establish Beach Volleyball as the first summer sport all over the world by 2012;
- Maintain Beach Volleyball as a primary sport at the Olympic Games in London 2012;
- Strengthen the leadership of the FIVB aiming to stage first class events and at the same time prevent organizations to develop their own properties internationally by creating ambush marketing;
- Continue to develop the FIVB events in the FIVB events' structure. Each event should be tied to the one above and/or to the one below in the structure, providing a tremendous and unique opportunity to promoters to grow further;
- Generate sponsorship opportunities internationally, nationally and locally;
- Increase TV exposure worldwide through international Broadcasters;
- Increase live and live-delayed TV distribution through an efficient planning;
- Implement powerful worldwide partnership programs granting a Return of Investment to the hosting cities, sponsors, broadcasters, etc.;
- Develop through the Confederations and NFs successful events such as the Continental Beach Volleyball Cup, Continental Tours and National Tour/Championships respectively;
- Provide to the NFs and the Promoters the tools and experts to develop the Beach Volleyball movement in their countries as a whole including grass roots activities, set-up of permanent venue, education of officials, registration rules, events, etc.;
- Set-up thousands of Permanent courts in major resorts all over the world for the enjoyment of people of different races, religions, customs, etc.,
- Create concrete opportunities which can be exploited by the stakeholders through the implementation of events at all levels, teams' participation, sponsorship programs, media coverage, merchandising, video game, web site, etc.;
- Allow an easier and quicker progress in the World Ranking for new and competitive players through an Open participation system;
- Establish through the Confederations and the FIVB a solid network of Challenger and Satellite events which enable athletes to qualify for the World Tour.

The aforementioned objectives are meant to put forth a powerful promotional & marketing actions plan in the 2010-2012 period in order to increase the FIVB ownership of the Beach Volleyball discipline worldwide.
To be eligible for participation in the Olympic Games, a competitor must comply with the rules of the International Volleyball Federation and must be entered by his/her NOC in due time. To be eligible to qualify for the 2012 Olympic Games in London, from the World Tour ranking, athletes must have participated in at least twelve (12) FIVB official Olympic Qualification Tournaments (World Tour/World Championships/recognized Continental Final) scheduled from 1 January 2011 until 17 June 2012.

Once a vacancy is earned an NOC/NF can chose its team only from the best 6 eligible pairs appearing in the World Ranking issued on 18 June 2012.

To be eligible to qualify through the Continental Beach Volleyball Cup and/or the FIVB Beach Volleyball World Cup players must have at least 12 participations as a team in Continental Beach Volleyball Cup, National and/or Continental and/or FIVB events scheduled from 1 June 2010 until 24 June 2012.

As a result of the 117th IOC session in Singapore (June 2005) and a research conducted by the IOC, Beach Volleyball and Volleyball recorded the best TV viewer/hours (33.5 Billion) at the 2004 Olympic Games followed by Aquatics, Basketball, Athletics, Gymnastics, etc. Moreover, Beach Volleyball and Volleyball alone were able to sell 10.3% of the total tickets available for 28 sports. Beach Volleyball succeeded in selling 76% of the available tickets (approximately 160,000 spectators).

Due to his passion for the sport, His Royal Highness the Prince Albert of Monaco has become Honorary President of FIVB Beach Volleyball World Tour Council and has attended FIVB major competitions including the Olympic Games and the SWATCH FIVB World Tour.

Based on the remarks of the FIVB officials, the FIVB has communicated to the IOC the FIVB 2008 post-Games report and revised the Olympic Games Technical requirements, the IOC Specific Competition Venue, and the Design Standards guidelines in order to best implement all necessary improvements for the Olympic Beach Volleyball tournaments in London 2012.

The 2008 Olympic Games Beach Volleyball tournaments will be held in central London, close to 19 other venues, while other cities will host the rest of the events.

The Beach Volleyball event site will be the spectacular, iconic location of Horse Guard’s Parade, few minutes walking from many major tourist attractions in the heart of London, while St James’ Park, opposite the venue, will be used for broadcasters and media. Also the training courts will be located within short walking distance of competition courts in St James’ Park.

The venue capacity will extraordinarily be 15,000 (3,000 spectators more than Beijing 2008). The Parade ground is used commonly for ceremonial events (e.g. Trooping the Colour) and will be 3 minutes away from Olympic Family hotels and 22 minutes away from Olympic Village and a shuttle service to/from Olympic Village for athletes and team officials will be always available.

The challenge in London is to make of Beach Volleyball, not yet very popular in the United Kingdom having had few appearances (as the SWATCH FIVB Junior World Championships in 2008, the SWATCH FIVB Youth World Championships in 2009 and CEF event nation (urban) tournaments), one of the most successful of the 2012 Olympic Games. A test event has been scheduled during August 9–14, 2011 in Horse Guard’s Parade to verify the status of the officials, competition, results, etc.

All teams composed of (2) athletes registered in each gender will be able to accumulate World Ranking points or win qualification tournaments held worldwide from 1 June 2010 to 1 July 2012. 24 vacancies per gender for Beach Volleyball are allocated as follows in priority:

- 16 quota places to the highest ranked NOCs/NFs through the World Ranking.
- 5 quota places to the winner NOCs/NFs of the Continental Beach Volleyball Cup.
- 2 quota places through the FIVB Beach Volleyball World Cup Olympic Qualification.
- 1 quota place to the host country (GBR in this case).

Each NOC/NF might earn a maximum of 2 quota places through the above opportunity channels.

Technical criteria that must be considered when NOCs/NFs determine the teams/athletes representing their country at the 2012 Olympic Games in London:

- All athletes must comply with the provisions of the Olympic Charter currently in force and only those athletes who have complied with the Olympic Charter may participate in the Olympic Games.
- The minimum age for a Beach Volleyball athlete is 14 years old, on the first day of the competition.
The SWATCH FIVB World Championships (Senior men and women's tournaments) are the blue-ribbon FIVB-sanctioned events allocated the highest Prize Money, Bonus Pool, and World Tour while since 1992 it has allocated between the Grand Slam and Open events in a season will definitely enter into the History of Beach Volleyball.

Promoters of Grand Slam must thus endeavor with their promotional and media activities to attract the broadest possible audience and benefit from all possible media coverage, including both television, internet, media, press facilities, look of the game, Prize Money, Bonus Pool, venue, fan, and hospitality than Open Event. Grand Slam events also carry a higher profile (branding and production standards for their respective events. The FIVB Officials and the NFs, who seek to attract large audiences. While the FIVB is responsible for distributing and selling the Television rights of each Grand Slam and Open event internationally, Local Organizers are required to secure a major Host Broadcaster willing to fulfill top class TV production standards for the respective events. The FIVBOfficials also ensure the onsite implementation of the World Tour and competition regulations. They have to be supervised and whenever necessary assist the FIVB in implementing the Organizers and the terms of this handbook.

Although both Open and Grand Slam events are integral parts of the FIVB 2007 circuit, they are considered to be part of the FIVB annual calendar of beach volleyball. Beach Volleyball World Championships held in Switzerland (Gstaad) on 24-29 June 2009 were distributed to the participating teams USD 1 million Prize Money. This event for the first time was held on the wonderful mountains and attracted over 100,000 spectators and it has been recorded a sale of 35,000 tickets. This 6 days competition event was remarkable for the total number of matches broadcasted in Switzerland (with over 40 hours) and abroad (more than 200). The World Championships held in Norway (Stavanger) on 25 June to 5 July 2009 distributed to the participating teams USD 1 million Prize Money. The 2009 SWATCH FIVB World Championships presented by ConocoPhillips was marketed differently from the World Tour events, thanks to a dedicated promotional campaign, a unique competition format, spread out in 10 days, and concentrating all matches in only 3-4 official courts. For the first time, this event took place in a Scandinavian country and for the first time, 4,000 spectators occupied for a number of days on the main stadium floated on the sea for a daily capacity in the Centre Court of 7,000 spectators. 101,500 spectators assisted to the matches in center court throughout the tournament.

The next edition of the World Championships will be held in Italy (Stavanger) in 2011 and also in this occasion USD 1 million Prize Money will be distributed to the participating teams. 

The hosting city of the 2013, 2015, etc. editions are still to be decided. The FIVB is currently open to receive candidatures from potential host cities for the organization of the 2013 World Championships. The terms and conditions to apply will be released upon request of the interested organizers.

B. THE SWATCH FIVB WORLD TOUR

The World Tour was first organized in 1989 with just three participating countries (Brazil, Japan and Italy). It is now in its 22nd season and is made up of 29 events in five continents with approximately 63 participating countries, more than 1,500 active registered athletes, about 4,000 volunteers, and over USD 5 million in Prize Money and Bonus Pool. Since 1998, the FIVB has included in its calendar 448 events among World Championships and World Tour while since 1992 it has allocated between Grand Slam and Open events (as well as in any of FIVB Events). Athletes earn World Ranking points, Prize Money and Bonus Pool, and have the opportunity of featuring in the best Beach Volleyball stars. One of the most spectacular events in the world and range from ocean and lakeside sites, to urban resorts and city center locations. The World Tour provides top-quality, global visibility, and exciting promotional opportunities that can be integrated into a long-term marketing plan. The best athletes are taking part in this unique property in the world to become eligible for all FIVB benefits. Herein below we have enlisted the best teams in the World Ranking since 1989.

Season - Men’s World Ranking Champions

1989-90 - Sirigno/Smith/Randy Stoos, USA
1991-92 - Smits/Stoos, USA
1993-94 - Fracchi/DeLora, USA
1994-95 - Jan Kvalheim/Bjorn Maseide, Norway
1995-96 - ZeMarco de Melo/Emanuel Rego, Brazil
1996-97 - Zanetti/Mauro, Brazil
1997-98 - Para Ferreira/Filipe Marques, Brazil
1999 - Emanuele/Jose Lesula, Brazil
2000 - Zai/Francesco Ingrassia, Argentina
2001 - Emanuele/Tande Ramos, Brazil
2002 - Emanuele/Ricardo, Brazil
2003 - Ricardo/Emanuele, Brazil
2004 - Emanuele/ricardo, Brazil
2005 - Emanuele/Ricardo, Brazil
2006 - Emanuele/Ricardo, Brazil
2007 - Harley/Pedro, Brazil
2008 - Reckermann/Brink, Germany

Season - Women’s World Ranking Champions

1993-94 - Karolyn Kirby/Nancy Reno, USA
1995-96 - Karen Hildebrand/Cherie Arenas, USA
1996-97 - Shelda/Adriana Behar, Brazil
1997-98 - Shelda/Adriana Behar, Brazil
1998-99 - Juliana/Pires, Brazil
2000 - Shelda/Adriana Behar, Brazil
2001 - Shelda/Adriana Behar, Brazil
2002 - Misty/May/Kerri, USA
2003 - Ana Paula/Pires, Brazil
2004 - Karla/Heleno, Brazil
2005 - Juliana/Barbosa, Brazil
2006 - Juliana/Lara, Brazil
2007 - Juliana/Lara, Brazil
2008 - Ana Paula/Shelda, Brazil
2009 - Juliana/Lara, Brazil
2010 - Juliana/Lara, Brazil

Between 2005 and 2009 a minimum of 153 events were included in the FIVB calendar and players have been rewarded with over USD 37,650,000 in Prize Money and Bonus Pool. The FIVB has implemented an open system of entry to enable the players of any level to register in its events. Moreover, the FIVB grants the players the opportunity of participating in a number of events (up to 7) which they want to participate in. The condition that their registration is made by their National Volleyball Federations, taking into account that they have been chosen are the National Volleyball Federations or the Confederations concerned or by the FIVB in accordance with the FIVB regulations. National Federations (NFs) and Confederations should regard the match list of the players to play within the National or Confederation Circuit or World Tour in order to develop Beach Volleyball at national level.

In the Open Events, organized as single or double gender events, provide tremendous opportunities to enhance hosting cities, sponsors, local organizers, etc. Attracting audiences and media coverage. From 2007 onwards, it is mandatory for an NF hosting a World Open Event to agree to sponsor a World Open Event. This event for the first time was held on the wonderful mountains and attracted over 100,000 spectators and it has been recorded a sale of 35,000 tickets. Excitement, entertainment, emotion and energy came together for the team participating countries (Brazil, Japan and Italy). It is now in its 22nd season and is made up of 29 events in five continents with approximately 63 participating countries, more than 1,500 active registered athletes, about 4,000 volunteers, and over USD 5 million in Prize Money and Bonus Pool. Since 1998, the FIVB has included in its calendar 448 events among World Championships and World Tour while since 1992 it has allocated between Grand Slam and Open events. The World Championships is a prestigious TV property. The FIVB Officials and the NFs, who seek to attract large audiences. While the FIVB is responsible for distributing and selling the Television rights of each Grand Slam and Open event internationally, Local Organizers are required to secure a major Host Broadcaster willing to fulfill top class TV production standards for the respective events. The FIVB Officials also ensure the onsite implementation of the World Tour and competition regulations. They have to be supervised and whenever necessary assist the FIVB in implementing the Organizers and the terms of this handbook.

Although both Open and Grand Slam events are integral parts of the FIVB 2007 circuit, they are considered to be part of the FIVB annual calendar of beach volleyball. Beach Volleyball World Tour is a prestigious property. Some of the most spectacular events feature Beach Volleyball stars from the best men and women's professional teams. The FIVB guarantees a minimum number of events in order to offer an open participation linked to a merit based scale. Only teams that have indicated their participation.

1. Grand Slam and Open Events

Grand Slam and Open events are annual series of events, part of the SWATCH FIVB World Tour. Grand Slam Events offer a chance to benefit from very large integrated media and television plan with exceptional exposure and tremendously high visibility. The Grand Slam and Open events in a season will definitely enter into the History of Beach Volleyball.

Promoters of Grand Slam must thus endeavor with their promotional and media activities to attract the broadest possible audience and benefit from all possible media coverage, including both television, internet, media, press facilities, look of the game, Prize Money, Bonus Pool, venue, fan, and hospitality than Open Event. Grand Slam events also carry a higher profile (branding and production standards for their respective events. The FIVB Officials also ensure the onsite implementation of the World Tour and competition regulations. They have to be supervised and whenever necessary assist the FIVB in implementing the Organizers and the terms of this handbook.

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The FIVB has decided to implement a new project in order to further raise Beach Volleyball development worldwide. This plan will undoubtedly help expand Volleyball through Beach Volleyball. It will also imply a higher engagement and commitment from all the parties involved in the development of the discipline, particularly from National Federations and Continental Federations.

This reform will contribute to the Beach Volleyball being further spread worldwide, as well as it has been conceived as a powerful tool to develop the sport through the promoting well-being, social improvement and self-esteem focusing on values like friendship, solidarity, fair play and peace, which are the grass roots of the discipline. The new format of competition will lead to a higher number of countries being able to participate in the qualification for the World Tour and Games, thus increasing the interest for Volleyball at a global scale.

The creation of a new Beach Volleyball competition (Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup) will be an important tool for the development of the discipline of Beach Volleyball since it is meant to involve all Continental Federations and at least 40% of the affiliated National Federations. The main source of motivation and incentive to participate is to compete for the Olympic vacancies.

Contest Beach Volleyball Cup is distanced from 1 June 2013 to 24 June 2013 in a NOCC-NF vs. NOCC-NF with a direct elimination competition format where the winner NOCC(NF)s moves forward to the next phase (Continental Beach Volleyball Cup, Zone, Zone and Continental Final phase) and will determine five winner NOCC(NFs) (one of each Continental Confederation territory) per 9 (point 9.1.B.1) to participate or host and participate to its respective Program.

FIVB Beach Volleyball World Cup Olympic Qualification will be played among 2 best ranked NOCC(NFs) of each Continental Confederation not yet qualified with the maximum quota places through the World Tour. This event will be a double gender event (i.e., 4x4, Mixed, etc.) upon receiving a detailed proposal on their concept.

These events require a minimum of 16 teams, (including the best 4 host country teams and two wild cards from the top-ranked teams). They allow the participation of the teams ranked lower than 24 for men and 16 for women in the FIVB Challenger event as well as the participation of teams with a clean environment and cleaner environment.

The participants will determine two quota places qualified to the 2012 Olympic Games in London.

MAIN GOALS

To develop Beach Volleyball on a worldwide basis

To develop Volleyball through Beach Volleyball

To generate more opportunities for athletes to become professionals in the sport

D. Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup

At last, the FIVB Beach Volleyball World Cup Final will be played among the five winner NOCC(NFs) of each Continental Confederation to determine the winner of the continents.

Registration process is open for all affiliated National Federations until 31 May 2015. NOCCs/NFs must send application form (WBBP-01) to participate or host and participate to respective Continental Confederation by the above deadline.

E. Other events

In its daily operations, the FIVB Beach Volleyball Department is also responsible for developing and managing other events such as the FIVB Continental Beach Volleyball Cup, Satellite, Challenger and Challenger Plus. The FIVB is also responsible for developing and managing other events such as the FIVB Continental Beach Volleyball Cup, Satellite, Challenger and Challenger Plus and promotes and markets the Beach Volleyball sport in the world.
local mobilization of youth in conservation activities and community development initiatives. In 2007 FIVB started to implement Sport Aid and Development programs (Volleyball Cooperation Programs) in Oceania, Asia, Africa, NORCECA and South America; created Regional Development Centres and annually organized hundreds of courses around the world. Nowadays, the FIVB operates 10 Regional Development Centres and has many other activities to develop the sport. The FIVB is currently analyzing new Development Centres in the South American and Asian continent. The FIVB Technical and Development Department in accordance with its regulations will also endeavor to take necessary steps:

- To improve the professional level and performance of the Development Centers and to provide opportunities for the Volleyball and Beach Volleyball disciplines as well as the technical and administrative structures of Volleyball (Volleyball Associations) National Federations in the surrounding countries.
- To link Beach Volleyball to mass activities and increase Volleyball Cooperation Programs opportunities associated to Beach Volleyball.
- To involve the Confederation in the FIVB events qualification process (i.e. Olympic Games, WCHs, etc.).
- To create a working group in order to implement specific Beach Volleyball development programs towards National Volleyball Federations, players and referees.
- To create updated materials to develop national referees, players and coaches.
- To appoint instructors for Beach Volleyball VCP courses.
- To integrate National Volleyball Federations and Confederations into the FIVB workshops and seminars.

1.4 The Confederations

The five FIVB-affiliated Volleyball Confederations (Asian Volleyball Confederation, Confederation Africaine de Volleyball, Confederación Europea de Voleibol, Confederación Sudamericana de Voleibol, and Norceca Volleyball Confederation) are the governing organs of Volleyball and Beach Volleyball in the respective geographical areas. The Confederation is responsible for all Continental Volleyball activities including Beach Volleyball competitions, professional or amateur, and those sanctioned by the Confederation as part of its Constitutional By-Laws. Each Confederation is under the authority of the FIVB. After the Congress and the Board of the FIVB, the Confederations are the most representative institutions of the FIVB in their respective geographical areas.

The Confederation for the American Continent (Confederación Sudamencana de Voleibol, and Norceca Volleyball Confederation) are the governing organs of Volleyball and Beach Volleyball in the surrounding countries. The Confederation for the American Continent is under the authority of the FIVB. After the Congress and the Board of the FIVB, the Confederations are the most representative institutions of the FIVB in their respective geographical areas.

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The National Federation is responsible for all National Volleyball and Beach Volleyball competitions, professional or amateur, and those sanctioned by the National Federation as part of its National Beach Volleyball official calendar, Tour and tournaments, on its territory. The NFs are legally recognized as the sole entities competent to administer and govern Volleyball in their respective countries or territories.

Each National Federation with an FIVB/NF-Promoter Agreement in force is recommended to set up a National Volleyball Congress under the exclusive and full authority of the National Federation. Its objective is to manage, organize and promote Beach Volleyball on a National scale, especially with regards to competitions included in the National Beach Volleyball official calendar. A National Federation is furthermore responsible for registering their athletes/ teams accordingly and entering them in each FIVB event. Each hosting National Federation of a SWATCH FIVB World Tour event and/or a SWATCH Beach Volleyball World Tour Council meeting appoint a representative to attend the FIVB Beach Volleyball World Tour Council meeting. National Federations are also responsible for the technical organization of the SWATCH FIVB World Tour events and the SWATCH FIVB World Championships (i.e. Competition Manager, Technical Managers, referee, line judges, scorers, court personnel, etc.).

National Federations must act as promoter upon setting-up a full time dedicated structure. In case a National Volleyball Federation does not appoint a promoter interested in organizing an FIVB Beach Volleyball Event in its country, the FIVB may then be entitled to sign an agreement directly with the Promoter concerned.

The National Federations must follow FIVB guidelines and abide by FIVB Rules and Regulations.

1.5 The National Volleyball Federations

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1.6 The World Congress, the Executive Committee and the Board of Administration

The World Congress (last edition in Dubai (UAE- on June 16-17 2008), comprises all affiliated National Federations and is both the basic platform as well as the supreme authority of the FIVB. Convened every two years, the Congress elects the President and Members of the Board of Administration for a cycle of 4 years. The Congress constitutes the supreme governing institution of the FIVB and has the sole and exclusive competence to:

a) amend the Constitution.
b) amend the Official rules of the Volleyball, Beach Volleyball, Park Volley or other form of Volleyball.
c) accept the FIVB budget and define its implementation and control.
d) define the procedure for the affiliation of a NF.
e) decide upon the affiliation and expulsion of a NF.
f) elect the President of the FIVB and the Board members.
g) confirm the Confederation Presidents as members of the Board.
h) establish the Statutes of the IVT and adopt its administrative procedures.

The Board of Administration is the governing institution responsible for the administration and management of the FIVB. The Board appoints members of the Executive Committee.

The Executive Committee is the governing institution responsible for the execution of the decisions of the FIVB Board and Congress. The FIVB President is personally accountable for the Congress and the Board of Administration. The FIVB President, in accordance with the Executive Committee shall be responsible for executing the Board and Congress decisions, and ensures the respect of the organization’s constitutions and regulations. The next World Congress will be held in Rome (Italy) on September 9-10, 2010.

1.7 The FIVB Beach Volleyball World Tour Council

The FIVB Board of Administration may delegate for specific activities to the Beach Volleyball World Tour Council (scheduled tentatively on October 2010), the administration, management and organization of the SWATCH FIVB World Tour and SWATCH FIVB World Championships. This organ is placed under the FIVB authority and its President Dr. Ary da Silva Graça Filho and its Secretary Mr. Vicente Henrique Gonçalves de Araújo who are in charge of promoting Beach Volleyball worldwide, approving the World Tour as well as FIVB Beach Volleyball World Championships regulations. Since 2002, the honorary President of the World Tour Council has been S.A.S. Albert II, Sovereign Prince of Monaco. The FIVB World Tour Council is composed of the following persons:

- FIVB President,
- World Tour Council President,
- World Tour Council Secretary.
- All National Federations hosting a World Tour event on the following season(s) (Members).
- All promoters of World Tour events promoting an event in the following season(s).
- All members of the Beach Volleyball Commission.

In addition, the FIVB may invite representatives of TV and Marketing agencies, Broadcasters, FIVB Sponsors, press, members of the Medical commission, etc.

The Beach Volleyball World Tour Council gathers once a year at the FIVB Headquarters in Lausanne in order to evaluate the figures of the current season, discuss the assignments of specific dates to the Organizers and to determine the calendar for the following season(s). The Beach Volleyball World Tour Council also approves the global SWATCH FIVB World Tour regulations, competitions format, list of FIVB Officials, etc., to be implemented by the Organizers. The World Tour Council may also discuss improvements to be implemented in marketing and broadcasting within the framework of the FIVB/NF-Promoter Agreement. The participation of the highest ranked representatives at the World Tour Council is compulsory. Each nation with a signed FIVB/NF-Promoter Agreement obtains two seats in the Beach Volleyball World Tour Council, one for the National Federation (member) and one for the promoter of the World Tour event. If a country has more than one Promoter, it has the right to have one seat for each Promoter.
1.8 The FIVB Beach Volleyball Commission

The FIVB Beach Volleyball Commission members meet at least once during a season or whenever deemed necessary by the FIVB. This commission aims to develop Beach Volleyball development programs worldwide outside the World Tour and World Championships properties. Proposals affecting all National Volleyball Federations must be submitted to the Executive Committee, to the Board of Administration and eventually to the World Congress for approval. Proposals from this Commission to the FIVB President may nevertheless be submitted for his approval should urgent measures be taken during the season (with no effect on the Organizers' budget or the commercialization rights included in the FIVB–NP–Promoter Agreement).

The FIVB Beach Volleyball Commission is scheduled tentatively on October 2010 and is composed of the following individuals:

- FIVB President.
- FIVB World Tour Council and Beach Volleyball Commission President.
- FIVB World Tour and Beach Volleyball Commission Secretary.
- National Federations’ advisor (appointed by the FIVB).
- FIVB Referee Commissioner (appointed by the FIVB).
- One (1) active men’s players representative (possibly elected every 2 years by all players on the occasion of a major FIVB event, with a maximum of 2 mandates) democratically elected by the men’s Beach Volleyball athletes.
- One (1) active women’s players representative (possibly elected every 2 years by all players on the occasion of a major FIVB event with a maximum of 2 mandates) democratically elected by the women’s Beach Volleyball athletes.
- One (1) Promoters’ representative.
- Other advisors.
- The President of each Confederations and one (1) representative from each Confederations.

In addition, the FIVB may allow the participation of consultants in vital areas such as Host Broadcast, TV distribution, press, medical, marketing, uniforms, etc. Each FIVB Commission will be complemented with Beach Volleyball experts appointed by the FIVB to discuss Beach Volleyball matters in coordination with the discipline’s body of experts.

1.9 Players Commission

Starting from 2005 the FIVB and the players have formed a players commission composed of 2 men, 2 women’s athletes and a player’s advisor (this latter should be a former player). They can have the possibility to report directly to the Beach Volleyball Commission at least once a year to inform this organism about their proposals. As soon as a Volleyball (including both disciplines) Commission will be implemented, the Beach Volleyball player’s advisors will automatically move in such a global Commission. Players are members of their respective National Volleyball Federation (Association) which is the only Association they recognize with the right to represent their interest in front of the FIVB for international Beach Volleyball events. The athletes acknowledge their obligation to also respect the conditions established in the FIVB Beach Volleyball Handbook governing all World Tour and World Championships.

1.10 Others

Complementary meetings may be scheduled by the FIVB in the future to discuss specific topics with Host Broadcasters, athletes, organizers, coaches, etc., such as workshops to discuss the growth plan – with the FIVB, sponsors, players, promoters, and coaches – innovations and technology – with the FIVB, players and sponsors - and development with the FIVB, National Federations, Confederations and players; Officials seminar (between the FIVB, Technical Supervisor, and Referee Delegate); Press Officer Meeting (between the FIVB and Press Officers of each event and Press Delegate) and Host Broadcasters; Technical meeting in order to prepare the next season (between the FIVB and Host Broadcasters). The FIVB may also, as in 2009, have a Technical Supervisors and Referee Delegates seminar in Lausanne prior the start of future seasons. Assistant Technical Supervisors are welcome to participate.

1.11 FIVB Departments

A. The TV and Marketing Department

This department also has the responsibility to implement the terms related to the partnership agreements with the FIVB partners, as well as to coordinate the collection of media data and elaborate compared analyses to determine the trend of the properties and of the sport.

The FIVB TV and Marketing Department and the FIVB Beach Volleyball Department are working closely with IMG World for TV matters related to the above properties. In fact, IMG World has been mandated by the FIVB to deal with the sales of the broadcasting rights of the World Tour with the aim to maximize the exposure of this event and contribute through the rights fees to reach the FIVB budget goals. Moreover, the FIVB has mandated IMG World for the TV coordination of the above properties towards the Host Broadcasters aiming to deliver to the International Broadcaster an agreement with the FIVB for a top class TV signal (live or live-to-tape), news and highlights programs.

For any further information please contact the FIVB TV & Marketing Department at tvmarketing@fivb.org.

B. The FIVB Press Department

The FIVB Press Department elaborates and implements communication guidelines and Organizers’ Press master plan aiming to increase the awareness of the Sport. The FIVB Press Department is responsible for coordinating and following up on any media/press related matters for all FIVB Beach Volleyball events, organizes FIVB Press Conferences, and updates the FIVB Website. It also prepares, produces and distributes promotional materials (i.e. the World Tour Media Guide, X-Press, etc.) in coordination with the FIVB. The FIVB Press Department is responsible for assisting the Organizers of events in the smooth running of the media/press operations. For any further information please contact the Press department at press@fivb.org.

C. The FIVB Press Development Department

The FIVB Press Department is responsible for the distribution of media/press releases [at] press@fivb.org, as well as the implementation of invitations for license fee and entry fee. Moreover, it is responsible for the following-up of invitations’ timely payments and the accounting of all FIVB International events, contracts with sponsors, TV Agencies and International Broadcasters. The FIVB Finance Department is regularly required to update the FIVB about the status of the Beach Volleyball accounting and communication guidelines and Organizers’ Press master plan. For any further information please contact the finance department at finance@fivb.org.

D. The FIVB Technical Development Department

The FIVB Development Department implements projects aimed to improve the general standard of Volleyball and Beach Volleyball throughout the world and, more specifically, to create the conditions under which each country, given its resources, is able to express its potential in competition and derive the maximum possible benefit from the sport.

These goals are achieved through the organization of courses, camps, technical seminars, and open air activities (coaches, referees, Volleyball, Beach Volleyball, TV, management, and medical) and the creation of guidelines and programs (such as the “Flat Involved” manual and translation in French and Spanish) and the Volleyball Cooperation Programme, via National Federations and Development Centers in Africa, South America, Norceca, territory, and Asia.

The FIVB Development Department also implements National grassroots programs, and Beach Volleyball activities at FIVB Development Centers. The FIVB Development Department is finally responsible for the realization of the instructors’ list as well as the realization and distribution of ID Cards.

For any further information please contact the Development department at technical@fivb.org or http://www.fivb.org/FIVBProgrammes/index.asp.

E. The FIVB Finance Department

The FIVB Finance Department is responsible, under the authority of the FIVB President, for ensuring the payment in due time of the Prize Money and Bonus Pool to the eligible athletes and of the flat fee to NOFF Officials, as well as the implementation of invoices for license fee and entry fee. Moreover, it is responsible for the following-up of invoices’ timely payments and the accounting of all FIVB International events, contracts with sponsors, TV Agencies and International Broadcasters. The FIVB Finance Department is regularly required to update the FIVB about the status of the Beach Volleyball accounting and communication guidelines and Organizers’ Press master plan. For any further information please contact the finance department at finance@fivb.org.

F. The FIVB Information Technology Department

The FIVB Information Technology (IT) Department elaborates and implements software systems related to the events athletes’ registration, teams’ entry in each event, the competition format, system, and schedule, the results of the competitions, World Ranking, the players’ statistics, etc. The Beach Volleyball Information system (BVIS) is integrated with communications means/tools such as the Website, daily bulletins, etc. in order to promptly communicate data to the audience. Since 2005 the FIVB implemented a system of registration of the athletes and entry managed by each NF while the players profile can be directly updated by each registered athletes. This department and the Beach Volleyball department are actively involved in the finalization of the Old project related to the results at the Olympic Games. For any further information please contact the IT department at it@fivb.org.
Under the direct instructions and the ultimate authority of the FIVB President and the Executive Committee members, the Director of Beach Volleyball Events is responsible for the planning, organization and implementation of the Olympic Games and of the FIVB Beach Volleyball tournaments including of SWATCH FIVB World Tour events, SWATCH FIVB World Championships, Continental Beach Volleyball Cup & FIVB Beach Volleyball World Cup, Challenger (whenever applicable), Satellite (whenever applicable), Exhibitions, Country vs. Country and Junior & Youth World Championship Programs. In addition he is responsible for Beach Volleyball activities in concert with the FIVB personnel, National Federations, Confederations, Professional Promoters, and Sponsors.

The FIVB Beach Volleyball Events Director and his staff members will closely work with FIVB partners, Tournament Organizers, Athletes, Consultants, Agents mandated by the FIVB and with other FIVB Departments in order to achieve top quality work, world class Beach Volleyball tournaments and the smooth running of the Beach Volleyball Commissions, World Tour Council and will implement the decisions of the FIVB Board of Administration and World Congress. The FIVB Beach Volleyball Department in details is responsible for the following tasks:

A. General responsibilities are to:

- Implement efficiently the decisions of the World Council, Board of Administration and World Congress.
- Prepare meetings with organizers, sponsors, NFs, Conferences, etc. and follow-up on the decisions.
- Implement smoothly the FIVB events Master Plan.
- Implement smoothly the development programs towards Conferences and NFs.
- Ensure the smooth coordination between the FIVB, NFs and Conferences.
- Ensure an efficient internal and external communication.
- Respect the terms of the budget approved by the FIVB President and by the Executive Committee members.
- Ensure the constant flow of information between the FIVB Departments on Beach Volleyball affairs.
- Provide the necessary information to the FIVB President and to the FIVB Press/Communication Department in order to improve the awareness of Beach Volleyball.
- Prepare a task force of FIVB Delegates who should be able to control and cooperate with the promoters to achieve better control of organizational quality and to fulfill the FIVB requirements and guarantee that the FIVB benefits will be respected by the promoters.
- Realize the FIVB Beach Volleyball structure featuring a hierarchy of events at different levels.
- Determine requirements for players’ and officials’ uniforms.
- Coordinate with all other FIVB Departments.
- Implement tests of rules of the Game, Competition Format, etc. and collect feed-back from the parties concerned.

B. FIVB Beach Volleyball Competitions

Concerning organization the responsibilities are to:

- Identify potential, organise, motivate, coordinate and follow up their candidature, controlling the flow of documents and information, preparing and organising inspection visits to verify the data related to the cities, hosting locations, hotels, promotion, staff, officials and organisation facilities.
- Plan, prepare documents, follow up and coordinate activities related to the FIVB Beach Volleyball tournaments, particularly the following activities for each event:
  - Evaluation of the candidature
  - Amend the agreement whenever is necessary and revise them for the FIVB President signature
  - Master Plan Implementation
  - Inspection visits and their reports
  - Marketing conditions as per the organisers manual
  - Flow of information between FIVB secretariat, officials, organisers, NFs and participants related to: Preparation and follow up of documents and checklist
  - Competition regulations
  - deadlines and FIVB forms to be produced and implemented
  - Assist the FIVB IT Department by establishing the needs required for the preparation of adequate computer software programmes to facilitate the follow up of operational plans (based on master plans) for World Tour events, inspection visits reports and documents countdown.
  - Prepare documentary questionsnaires or necessary information and organise inspection visits as agreed between FIVB and the Organisers.
  - Obtain by any means the report of each inspection visit, insert the remarks, updating the master plan and prepare it for the next inspection visit.
  - Assign FIVB Officials and Delegates at each event.
  - Negotiate with potential event Organizers.
  - Follow up the decisions and remarks made to the organiser by the Inspector and summon him to report delays for each item.
  - Prepare the organiser with constant assistance information, documents, list of officials or FIVB decisions as required by the operational plan.
  - Assist Multi-Games Organizers.
  - Control the international travel.
  - Evaluate reports and apply measures to resolve problems in the report.
  - Update the World ranking.
  - Check financial matters related to expenses and revenues associated with the FIVB Beach Volleyball events (Funds, Bonus, Flat fee for the Officials, sponsorship fee, entry fee, license fee, etc.).

C. Olympic Games

- Advise the Host National Federation in developing Host competitive teams and events.
- Provide COCDS with constant assistance, information, documents, list of officials or FIVB decisions as required by the operational plan.
- Realization of the Olympic Games requirements and coordination with IOC on Olympic Games matters.
- Assistance to the Olympic Bidding Committees in the realization of their respective documents.
- Realization of the Cooperative Agreement and Master Plan with COCOS.
- Coordination with COCOS for the smooth preparation of the Beach Volleyball tournaments (e.g. venue, competition, results, etc.) following the Master Plan.
- Assist the IOC and COCOS in the realization and implementation of the GRS project.
- Coordinate the eligibility process for the participating NOCs and NFs through the Entry by Name form (NFs/NOCs entries into the Olympic qualification process).
- Organization of inspection visits and following up on their results.
- Supervision of the overall organization and venue matters related to the Test event.
- Preparation and implementation of the Olympic Games drawing of lots.
- Implementation of the Sports regulations, forms and Handbook to be used to ensure the smooth preparation of the tournaments.
- Implementation of Beach Volleyball Olympic qualification Formats approved by the IOC.
- Update of the Olympic ranking and definition of the qualified 24 Women and 24 Men’s teams.
- Implementation replacement of teams/athletes whenever needed.
- Supervision and close cooperation with COCOS to ensure the smooth running of the Beach Volleyball tournaments at the time of the Games through the appointment of the Technical Delegate, Control Committee members, referees, line judges and scorers.

D. SWATCH FIVB World Tour Events, SWATCH FIVB Senior World Championships and SWATCH FIVB Junior & Youth World Championships

- Implementation of the candidature process to organize World Tour and World Championships.
- In coordination with the FIVB President, negotiate the agreement FIVB/NF/Promoter for the organisation of the SWATCH FIVB World Tour Circuit tournaments and World Championships.
- Realization and coordination of a quadrennial calendar with the cooperation of the organizers.
- Prepare and update the Beach Volleyball Handbook.
- Control and implement the event master plan, inspection visits, event’s regulations, marketing and Broadcasting matters.
- Control the players’ registrations eligibility and participation.
- Implement the terms of the FIVB-Organizer’s Agreement.
- Provide the organizers with constant assistance, information, documents, list of officials or FIVB decisions as required by the operational plan.
- Ensure the necessary coordination to supply Organizers with materials from FIVB Sponsors, such as Descente, Mikasa, Swatch.
- Prepare and conduct all inspection visits. Follow-up on the minutes of the inspection visits.
- Cooperate with COCOS on the implementation of the Beach Volleyball materials (Mikasa, Senoh, Uniform manufacturers, etc.)
- Entry forms to be adapted to BVBV.
- Follow-up on the construction plan of the stadium and facilities, offices, etc.
- Follow-up the conditions and preparation by organisers.
- Implement entertainment programs.
- Assist the Host National Federation to implement Officials and auxiliary Officials programs.
- Realization of the Olympic Games final report.

1.12 The FIVB Beach Volleyball Department

- Production of Promotional Material.
- Make sure that forms and material are received on time by the FIVB and the organiser (otherwise remind the participants to send them).
- Evaluate and approve sand quality through the assigned laboratory.

Olympic Standards
Preparation, administration and coordination of the Beach Volleyball Commission and the World Tour Council Meeting.
Preparation of written reports and Power point presentations.
Preparation of all the agenda and documents as required together with the World Tour Council President.
Preparation of the meetings and the minutes and their distribution to the parties concerned.
Conduct the Beach Volleyball Commission and World Tour Council Managing Committee Meetings.
Follow up on the proposals and decisions of the World Tour Council and Beach Volleyball Commission.
Preparation of reports and proposals to the Beach Volleyball Commission, World Tour Council, Executive Committee, Board of Administration and World Congress.
Preparation and implementation of the Beach Volleyball Commission and World Tour Council decisions.
Organization of an FIVB Officials seminar with clearly defined list of participants, conditions of participation, and specific schedule (for FIVB Technical Supervisors and Referee Delegates) to give optimum support to each promoter and standardize the application of the FIVB's rules and regulations (whenever the FIVB renews its contracts with its promoters, its sponsors, etc.).
Organization of workshops (with clearly defined list of participants, conditions of participation, and specific schedule) between the FIVB, the promoters, the National Federations, the Confederations, the athletes, the FIVB and Promoter’s sponsors and partners, and the consultants meetings on the occasion of one World Tour event or at the FIVB Headquarters in Lausanne in order to become more aware of each need, demands, and priorities and help the entities involved to grow together.
Organization of a Host Broadcasters meeting (between the FIVB, IMC and Host Broadcasters).

E. Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup

- Realize the Terms and Conditions for the Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup.
- Design and monitor the participation and/or events within the structure of the Continental Beach Volleyball Cup.
- Design and make available logo, official visual, Marketing Kit of the Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup.
- Create and update tools supporting the implementation of the Continental Beach Volleyball Cup.
- Establish and coordinate a working group for the global project.
- Coordinate actions with other FIVB departments to optimize the results.
- In conjunction with the FIVB IT Department, establish and monitor the web site for the Continental Beach Volleyball Cup.
- Assist Confed in setting up and finalizing competition schemes of the Continental Beach Volleyball Cup in line with the FIVB Beach Volleyball World Cup.
- Homologate the Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup as part of the Olympic Qualification process (upon receipt of IOC's approval).
- Provide guidelines for the general implementation of Beach Volleyball.
- Execute inspection and/or on site visits if required.
- Assign FIVB officials to educate officials in each zone of each Confederation to create solid basis to implement Continental Beach Volleyball Cup.
- Coordinate financial issues related to the Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup.
- Coordinate FIVB communication channels concerning media and promotional activities.
- Monitor and control the applied Beach Volleyball Olympic Qualification system upon IOC’s approval.

F. Challenger and Satellite events and other Intercontinental events

- Targeting and signing agreements with new promoters.
- Provide the organizers with constant assistance, information, documents, list of officials or FIVB decisions as required by the operational plan and assistance supervision.
- With the assistance of FIVB Delegates, realize the Challenger, Satellite and Junior/Youth World Championship Handbook.
- Establish the World Wide Web information.
- Realize the FIVB-Organizers Agreements for each event.
- Sanction International events.
- Coordinate a calendar including international events.
- Assignment of FIVB Officials to oversee the event and coordinate the issue of the International travel tickets.
- Control the application of FIVB requirements (Official Beach Volleyball rules, official ball, medals, FIVB Officials, registered athletes, entry procedure, regular update of the FIVB Website’s information, etc.).
- Update the Website with all relevant information.

G. Implementation of Beach Volleyball Development activities towards Confederations and National Federations

- Assess the current situation towards NFs and Confederations through surveys.
- Provide the organizers with constant assistance, information, documents, list of officials or FIVB decisions as required by the operational plan and assistance supervision.
- With the assistance of FIVB Delegates, realize the Challenger, Satellite and Junior/Youth World Championship Handbook.
- Establish and coordinate a working group on the above project.
- Receive report for each project and evaluate results.
- Make proposal to reward the best Confederation and NFs.
- Realization and distribution of guidelines for Confederations and National Federations to develop their respective tours and International programs.
- Preparation of the requirements to obtain the FIVB recognition for Continental Tours and National Tours.
- Evaluation of the requirements for the recognition of Continental Championships and National Tours.
- Home/offset the Continental Championships and National Tours.
- Provision of demand on information and know-how to the Confederations and affiliated National Volleyball Federations.
- Realize a system to rate the performances of the NFs and Confederations in implementing the Development Programs.
- Realize presentations for the World Congress and Board of Administration on this subject.
- Coordinate actions with other departments to optimize the results of the development programs.
- Realize a budget for the implementation of development programs.

H. Multi-Sport competitions

- Assistance to theOrganizers of Multi-Sport competitions such as the Asian Games, South East Asian Games, “Jeu de la Francophonie”, “Pan American Games”, etc.
- Assignment of Officials (whenever agreed with the organizers concerned).
- Coordination to ensure the appropriate implementation of the teams’ eligibility and teams’ entry procedures.
- Implementation of Inspection visits.

I. International competitions calendar and new events concept

- Sanctioning and controlling of the implementation of the Continental Beach Volleyball Cup and FIVB Beach Volleyball World Cup.
- Definition of the terms and conditions to stage FIVB events through a candidature process.
- Evaluate, test and implement new events concepts to increase the awareness of Beach Volleyball and satisfy the department budget needs.
- Distribution to a selected group of organizers the terms and conditions to stage FIVB events.
- Evaluation of the candidates received from potentially interested organizers.
- Realization of FIVB World Tour and World Championship Challenger and Satellite calendar, taking into consideration organizers’ needs.
- Host Broadcasters programming, city events’ program, weather conditions, optimization of travel, sponsors’ needs, etc.
- Circulation of the calendar through all available communication means, such as the website, circular emails, press releases, etc.
- Handling of eventual contingencies due to postponement or cancellation of events.
- Coordination of calendar with major National Tours and Confederation Championships finals schedule.

J. World Congress / Board of Administration / Executive Committee / World Tour Council / Beach Volleyball Commission / Seminar / Workshop

- Preparation, administration and coordination of the Beach Volleyball Commission and the World Tour Council Meeting.
- Preparation of written reports and Power point presentations.
- Preparation of all the agenda and documents as required together with the World Tour Council President.
- Preparation of the meetings and the minutes and their distribution to the parties concerned.
- Conduct the Beach Volleyball Commission and World Tour Council Managing Committee Meetings.
- Follow up on the proposals and decisions of the World Tour Council and Beach Volleyball Commission.
- Preparation of reports and proposals to the Beach Volleyball Commission, World Tour Council, Executive Committee, Board of Administration and World Congress.
- Preparation and implementation of the Beach Volleyball Commission and World Tour Council decisions.
- Organization of an FIVB Officials seminar with clearly defined list of participants, conditions of participation, and specific schedule (for FIVB Technical Supervisors and Referee Delegates) to give optimum support to each promoter and standardize the application of the FIVB’s rules and regulations (whenever the FIVB renews its contracts with its promoters, its sponsors, etc.).
- Organization of workshops (with clearly defined list of participants, conditions of participation, and specific schedule) between the FIVB, the promoters, the National Federations, the Confederations, the athletes, the FIVB and Promoter’s sponsors and partners, and the consultants meetings on the occasion of one World Tour event or at the FIVB Headquarters in Lausanne in order to become more aware of each need, demands, and priorities and help the entities involved to grow together.
- Organization of a Host Broadcasters meeting (between the FIVB, IMC and Host Broadcasters).

K. Athletes’ data Base and Entry Procedure

- Management of athletes’ data base (results, etc.) and athlete’s eligibility process.
- Administration of the team’s final entry procedure and athletes’ registration for their participation in all FIVB events, in particular ensuring that all players sign the 2009-2012 NF-Player’s Commitment.
- Administration of the team’s final entry procedure and athletes’ registration for their participation in all FIVB events, in particular ensuring that all players sign the 2009-2012 NF-Player’s Commitment to establish their eligibility.
- Verification of athletes’ participation in FIVB competitions and FIVB sanctioned international events.

L. FIVB annual publications and other materials

- Production and distribution to all parties concerned of information and materials: FIVB Annual Report (marketing kit, press kit, media guide, official forms, annual final reports, etc.) and other printed material.
- Production of the medals and flags.
- Realization of Beach Volleyball articles and pictures selection for the Volleyball World magazine whenever required.
- Realization of the sponsors’ final report (e.g. video tapes, CD Rom with pictures, press cuttings, etc.).
M. Referee matters and Official Beach Volleyball Rules

- Verification, modification, and implementation of Beach Volleyball International Competition regulations and Rules of the Game with the supervision of the Referee Commissioner.
- Supervision of the amendments to the Official Beach Volleyball Rules and the various Referee related publications (i.e.: Referee Guidelines, plus the RDM and the respective Appendixes, Rules Casebook, etc) realized by the Referee Commissioner.
- Coordination of the translation, edition, and publication of the Official Beach Volleyball Rules in the English, Spanish, French, Russian, German and Arabic languages.
- Development of teaching materials for World Tour Clinics and Referee Courses instruction realized by the Referee Commissioner.
- Supervision of the Beach Volleyball Referees’ data base.
- Implement tests of rules of the Game and collect feedback from the parties concerned.

N. Beach Volleyball uniforms and equipments

- Collaboration for the definition of standards and procedures for manufacturers.
- Control over the delivery of the FIVB Supplier material as per the terms of the contract (Swatch, Mikasa, and Descente).
- Respect of the supplier obligations towards the FIVB and third parties.

O. FIVB Sponsor’s services

- Implementation of Sponsorship programs with the contracted companies.
- Assist the FIVB President and the TV & Marketing department in researching and targeting of new sponsors geared towards Beach Volleyball.
- Contact and follow-up with sponsors related to all sponsorship services and FIVB contractual obligations.
- Approval of all on-site marketing branding and promotional material at all events.
- Coordination with the Technical Supervisor for the control of the proper implementation of all on-site marketing branding as per contract terms at each event.
- Realization of the annual marketing kit, including all sponsorship, FIVB and organizers’ obligations.
- Coordination with graphic designer for marketing items and TV graphics.
- Follow-up of all cost production estimate approvals for FIVB sponsors’ branding material at each event.

P. Others

- FIVB certified permanent venues
- Coaches opportunities
- Athletes relationship and assistance
- Special assignments
- Partnerships with BVAW (Beach Volley Around the World)
- Merchandising gadgets line in association with the BVB Properties

- Find an interested company to develop such a project
- Develop a gadgets list, their prices and their delivery system
- Promote the items to be sold

Jointly with the corresponding Department and to prepare:
- Promotional material (video-tapes, brochures, etc.)
- Archive of Promotional materials
- Any other business

A fruitful partnership between the FIVB and BVAW